



Presented to:

Team Aeronet Sales



shipbranson.com



Discussion Points

- **Company Background**
- **Canadian Coverage**
- **Market Service Capabilities**
- **Key Features & Benefits**
- **Industries Served**
- **Pars and Transborder services**





Company Background

- Established in Nov 1996 in Canada
- Key global ocean & international agency agreements
- Strategic North American partnerships to support USA transborder programs
- International presence throughout Europe & Asia Pacific
- Agency expansion into South & Latin America markets
- 20,000 sq ft, terminal Mississauga.
- Vancouver terminal and agents across all other provinces.
- CIFFA accreditation & IATA membership





Canadian Coverage

From our facilities in Canada's 3 largest cities – Toronto, Montreal & Vancouver – we can effectively manage your import, export & distribution requirements throughout Canada.



Canada's current population is 38 million.
Over 50% of Canada's industry and population is along the highway 401 corridor between Windsor, ON and Quebec city.



Market Services Capabilities

- International Air import/export ,
- Priority, courier, heavy weight
- Ocean LCL/FCL/breakbulk
- Next flight out
- Transborder overnight, second day, deferred
- Brokerage services(Aeronet set up)
- Bonded warehouse – warehousing, distribution, packing , crating
- Full LTL & FTL trucking
- Tradeshow & convention services
- Dangerous goods handling
- Aircraft charters
- Project management





Industries Served

Diverse Markets, Comprehensive Solutions

- Industrial imports/exports with transborder and international destinations
- Mining Equipment & Automotive, Aircraft parts from a package to a pallet
- Pharma Temperature controlled chain of signature
- Household goods & personal effects
- Fitness equipment ,sporting goods with a specialization in USA & European markets
- White Glove Service availability





Key Features & Benefits

- Close proximity to major airports and ocean consolidators
- LCL, 20' and 40' containers
- Operational 7/24
- Airport daily stops
- Door delivery after clearance
- Bi-weekly consolidations
- Full customs bonded warehouse
- Air pars clearances-Quick Clearance
- Electronic data interchange releases for customs releases at airport, allowing quick delivery.





Seamless Transborder Trucking CANADA/USA

- Branson has been coordinating transborder shipments between the Canadian and US ports for over 20 years.
- Less than truckload (LTL) & Full truck load (FTL) capabilities 7/24
- **PARS** Import customs clearance available - The **Pre-Arrival Review System (PARS)** allows Customs Brokers to submit shipment release information to the **Canada Border Services Agency (CBSA)** for review and processing before the goods arrive in Canada. This speeds up the shipment and provides an immediate customs release when the carrier arrives with the freight at the border.
- PARS clearance into Canada, similar to PAPS clearance into the USA, provides benefits to importers and exporters who require quick turn arounds on cross border trade.



Non Resident Importer / Power of Attorney Setup

- Branson & Aeronet have had a great partnership over the years, we currently have Power of Attorney on file which allows Aeronet to be the importer of record when shipping to Canada.
- **What does this mean?** It means you can quote and book door to door shipments for your clients without having the trouble of setting up a new Canadian Importer for customs clearance.
- Branson can provide all import fees, from handling & delivery services, to taxes & duties – all charges billed back to Aeronet.
- If that isn't something of interest, we can also setup a US company or setup a current Canadian company with our customs team, to have them act as the Importer of Record and still have the option to bill Aeronet ALL charges including taxes & duties.



Non Resident Importer / Power of Attorney Setup Continued..

- **Current tax rates into Canada is an automatic 5% of the value of your goods (GST Goods and Sales Tax), and in many cases certain commodities can be imported duty free – all we need is the HS Code (commodity code) OR USMCA form to confirm the exemptions.**
- **Be sure to provide this information when requesting rates, so we can help your client save money!**



Thank you



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